

Doing Business with Japan



February 24, 2010

ABA Section of International Law
Asia/Pacific Committee

Presents

Doing Business with Japan: Part I – Outbound

February 24, 2010
12:00 PM – 1:30 PM Eastern

TELECONFERENCE

[Register Online](#)

Program Organized by

Mo Syed and Albert Vincent Yu Chang

*Co-Chairs of the ABA Section of International Law Asia
Pacific Committee*

This brown bag is the first in a series to be offered by the Asia Pacific Committee providing investors and practitioners with an overview on how to conduct business in the Asia Pacific. For the first program, speakers will examine and advise U.S. investors on Japan's legal system from a practical standpoint and how it differs from the U.S. legal system. It will also focus on protecting foreign investments in Japan through treaties and any pitfalls that may arise in choosing Japan as the applicable "lex arbitri". Further, the brown bag will provide an overview of growth sectors for foreign investors and the impact of the global financial crisis on U.S. business in Japan.

Moderator:

Robert Brown, *Greenebaum Doll & McDonald*

Robert worked for one of the leading Japanese trading companies, Mitsui, for 14 years. While stationed in its Tokyo office, he received a Masters Degree from Jochi Daigaku (Sophia University) in Japanese business practices. He later opened and headed the Tokyo office for one of California's largest law firms, Pillsbury Madison & Sutro as it was then called. His law firm in Kentucky, Greenebaum Doll & McDonald, represents over 100 Japanese companies who have invested in the Midwest. He was president of the Japan Society of San Francisco when he lived there, and is now president of the Japan/America Society of Kentucky.

Panel:

Sara Sandford, *Garvey Schubert Barer*

Sara Sandford is an owner in the Seattle office of Garvey Schubert Barer, where she has worked as a transnational business attorney for the past twenty five years, advising on a wide variety of acquisitions, joint ventures and similar cross-border transactions. She is admitted as an attorney in California and Washington. Ms. Sandford has lived and worked in Japan, including two stints at a Japanese law firm. She has served in a variety of leadership roles in the ABA Section of International Law as well as for the Japan America Society for the State of Washington. Ms. Sandford received her J.D. from Columbia University School of Law and her B.A. in Japanese Studies from the University of Washington. She speaks, reads and writes Japanese.

William Herbert, *Law Offices of William Herbert*

William A. Herbert recently established the Law Offices of William Herbert in Seattle, where he advises Japanese companies on doing business in the U.S., and U.S. companies who wish to do business in Japan. He is admitted as an attorney in the states of Washington, New York and Georgia. He worked for a total of six years as a legal professional in Japan, first in the legal department of a Japanese pharmaceutical manufacturer, then at a Japanese law and patent firm that specializes in the cross border licensing of technology. William received his JD and LL.M in Asian and Comparative Law from the University of Washington School of Law. He is proficient in spoken and written Japanese.

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Registration Form
Asia/Pacific Committee
February 24, 2010

Personal Details

Name _____ (PLEASE PRINT)

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Address _____

City _____ Province/State _____ Zip/Postal Code _____

Telephone _____ Fax _____

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Event Registration

*Teleconference

\$15 (Section of International Law Members)

\$25 (Non-Section Members)

***Dial-in Information for this program will be circulated on February 23, 2010 after 5:00 PM Eastern**

PAYMENT METHOD: Charge my: VISA MasterCard AMEX

Card number: _____

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Check/Money Order: Payable in US dollars only to the American Bar Association

Please complete this form, and submit no later than Monday, February 22, 2010 to:

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